

**Oberlin City Council meeting
5:00 pm
January 3, 2019**



AGENDA
CITY COUNCIL MEETING
Gateway 1 & 2 – Oberlin, Kansas
January 3, 2019
5:00 PM

Meeting Called to Order – Mayor Ladd Wendelin

ROLL CALL of the Members of the City Council and determination of quorum.
Oien____ Marchello _____ Lohofener____ Gawith ____ McHugh _____

ABSENT – Scott Gawith

PLEDGE OF ALLEGIANCE to the Flag

PUBLIC COMMENT

- Abby Hissong with GROW Decatur

CONSENT AGENDA: Discussion and possible action by motion to approve the following items and or reports:

- Approval of minutes of previous meetings
- Appropriation Ordinance (Payment of Bills)
Motion_____ Second_____

New Business

- Designation of The Bank, Farmer’s Bank & Trust and First National as Depository Banks for City of Oberlin Funds
- Approval of Resolution #710 Waiving Preparation of Financial Statements In Conformity With Generally Accepted Accounting Principles (GAAP)
- Approval of Electric Subsidy for 2019 – Steve Zodrow

ADMINISTRATORS REPORT

1. Next Council Meeting January 17, 2019
2. 2019 Future Planning

Old Business

- Assistant Position
- EDC Disbursement

REPORTS OF OTHER OFFICERS, BOARDS AND COMMITTEES

- Mayors Report
- Treasurers Report – Sales Tax Report
- Other Reports

ADJOURNMENT

- Action – Motion to Adjourn
Motion_____ Second_____

REGULAR COUNCIL MEETING – December 20, 2018 – GATEWAY – 5:00 P.M. - UNAPPROVED

CALL TO ORDER – Acting Mayor Brandon Oien called the meeting to order at 5:00 pm and the Pledge of Allegiance to the Flag was recited.

Roll Call of the Members of the City Council - Brandon Oien, Deb Lohofener, Jim Marchello, Scott Gawith and Kristin McHugh. Majority of the Body Present.

Absent: Mayor Ladd Wendelin

Others Present - City Administrator Halley Roberson, City Attorney Steve Hirsch, City Treasurer Steve Zodrow, City Foreman, Dave Sporn, Police Chief Brad Burmaster, Airport Manager Brice Meitl, Dayna Mannebach with the Oberlin Herald, Troy Haas, Ruth Miesner, Heather McDougal, Marilyn Black, Marcia Lohofener, Rusty and Sharon Addleman, John Sater, Ken Badsky, Shayla Williby, Danielle Wasson, Mark Starr, and City Clerk Sandy Rush.

PUBLIC COMMENT- Rusty Addleman commented he would like to talk about the marketing assistant listed on the agenda later. He had many thoughts and suggestions.

CONSENT AGENDA

Approval of minutes of December 6, 2018 regular council meeting and the approval of bills.
Motion by Lohofener, second by Gawith to approve the Consent Agenda. **Motion carried.**

ADMINISTRATORS REPORT

1. Next Council Meeting will be on January 3, 2019.
2. A thank you card was read from the school for the donation of the extra monkey bars.
3. EDC Performance Measure for 2019 are listed for council review. They have been delivered to EDC for review and input.
4. Dates for Power Plant Tours scheduled for an in-depth audit of three plants who have used Energy Solutions Professionals (ESP) will be January 7th or 14th at Salina; Graham Co; and Russell, to see how they are performing.

OLD BUSINESS

Assistant Position –Administrator Roberson requested the council consider renewing the position of a full time marketing and event person on staff. She presented an outline of a job description for this position which would include helping manage and coordinate Gateway events, local events, research and marketing, along with social media promotion and city information. Rusty Addleman spoke on behalf of the Strategic Doing group and after calculating all the combined hours the group spent to make the four big events from 2018 successful, they thought a part-time person would not be enough. He added the volunteer hours alone for only the Cattle Expo was over 3,000 hours. Mr. Addleman said the Gateway was a business and needed to be run as a business. After a long discussion, the council did not make a decision but asked Ms. Roberson to present performance measures for the position at the next meeting. If after a year of being accountable to the administrator and the utilization overall of the Gateway is not up 10 to 15%, the position could be cut.

New Business

1. CMB License Renewals
 - Raye's Grocery Inc.
 - Re-Load
 - Cobblestone Inn & Suites
 - Crossroads Express
 - Sunflower Recreation Center & Bowling Alley

Motion by Gawith, second by Lohofener to approve renewing the CMB licenses. **Motion carried.**

2. BSB Change Order #1 Approval for \$2,160 for hauling and Decatur County Disposal fees of 10 loads of debris.

Motion by Lohoefener, second by Gawith to approve the change order. **Motion carried.**

3. BSB Pay Request #2 Approval for \$90,362.70 for Wastewater Treatment Facility Improvements.

Motion by Gawith, second by Lohoefener to approve paying request #2. **Motion carried.**

4. Grow Decatur – Administrator Roberson explained December was the match month for Grow Decatur County Foundation and asked the council to consider donating to it since the City had benefited the past year from the Foundation including the playground equipment, the library improvements and the Gateway sound system and electrical upgrades. The City of Oberlin received over \$60,000 toward city improvements.

Motion by Lohoefener, second by Marchello to approve donating \$5,000 to the foundation. **Motion carried.**

EXECUTIVE Sessions #1: Acting Mayor Oien called for a fifteen minute Executive Session to discuss items deemed privileged in attorney-client relationship, KSA 75-4319(b)(2). To include the mayor, city administrator, city attorney and the council starting at 6:05 pm.

Motion by Gawith, second by Marchello. **Motion carried.**

Council resumed regular session at 6:20 pm. No action taken.

The Mayor then went around the table offering each Council Member a chance to make any statements they wished. Oien expressed his appreciation for all volunteers. Marchello thanked Steve Zodrow for all he does every year at the end to keep the financial plan successful.

Motion by Gawith, second by Lohoefener to adjourn the meeting at 6:30 pm. **Motion carried.**

City Clerk

Mayor

CITY OF OBERLIN KANSAS

RESOLUTION NO. 710

A RESOLUTION WAIVING PREPARATION OF FINANCIAL STATEMENTS IN CONFORMITY WITH GENERALLY ACCEPTED ACCOUNTING PRINCIPLES (GAAP)

WHEREAS the City of Oberlin, Kansas, has determined that the financial statements and financial reports for the year ended December 31, 2019, to be prepared in conformity with the requirements of K.S.A. 75-1120a (a) are not relevant to the requirements of the cash basis and budget laws of this state and are of no significant value to the City Council or the members of the general public of the City of Oberlin, Kansas and

WHEREAS there are no revenue bond ordinances or other ordinances or resolutions of the municipality which require financial statements and financial reports to be prepared in conformity with K.S.A. 75-1120a (a) for the year ended.

NOW, THEREFORE BE IT RESOLVED, by the Governing Body of the City of Oberlin, Kansas, in regular meeting duly assembled this 8th day of January, 2019 that the City Council waives the requirements of K.S.A. 75-1120a(a) as they apply to the City of Oberlin, Kansas for the year ended December 31, 2019.

BE IT FURTHER RESOLVED that the City Council shall cause the financial statements and financial reports of the City of Oberlin, Kansas to be prepared on the basis of cash receipts and disbursements as adjusted to show compliance with the cash basis and budget laws of this State.

APPROVED this 3rd day of January 2019.

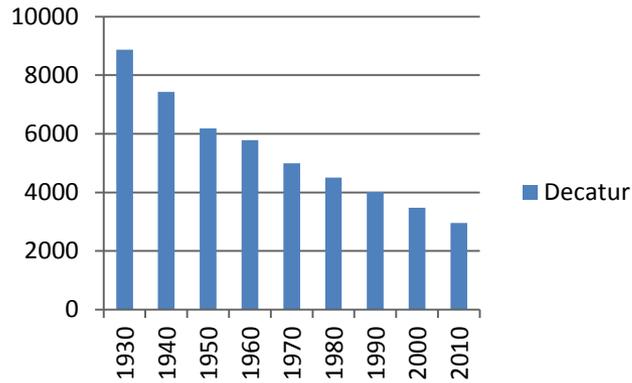
Mayor Ladd Wendelin

ATTEST:

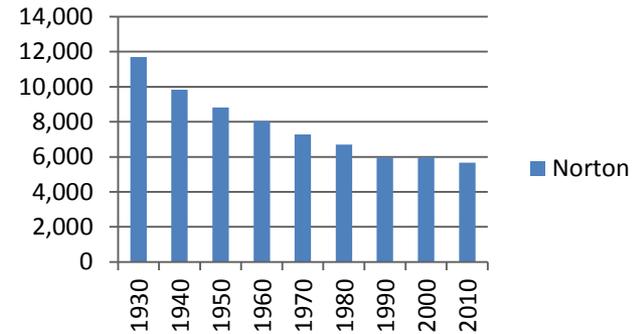
City Clerk Sandy Rush

Historical Census data

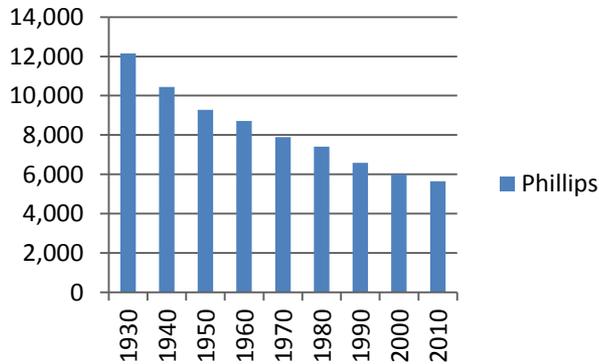
Decatur



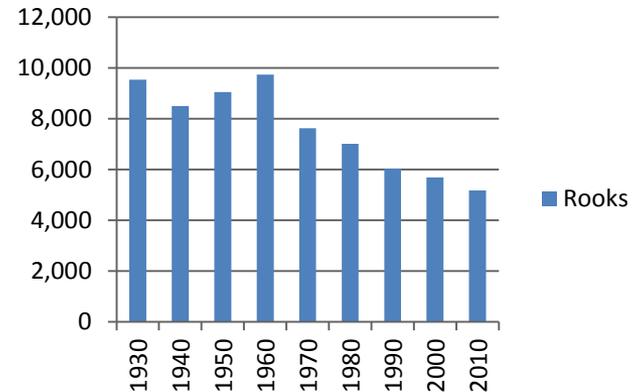
Norton



Phillips



Rooks



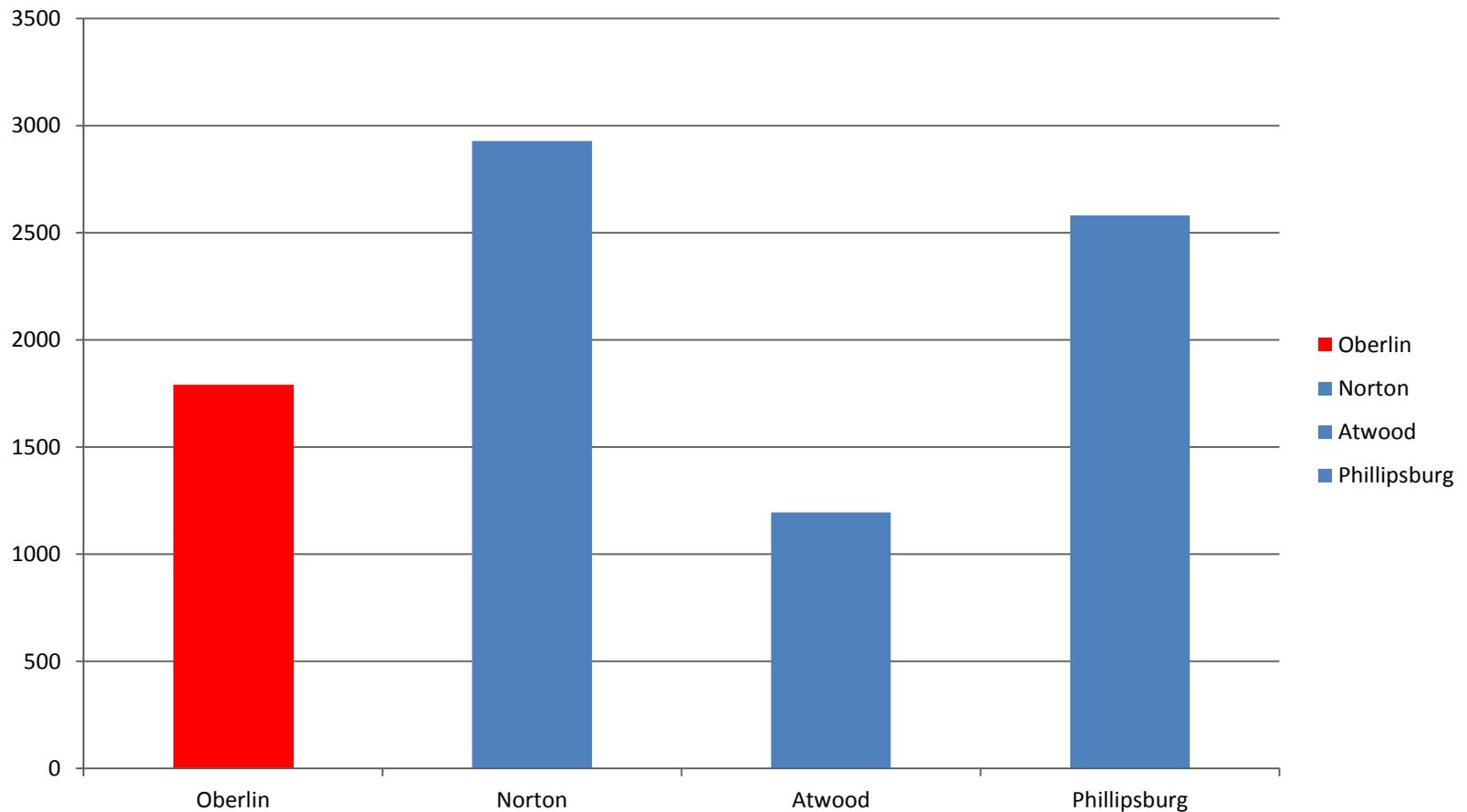
Aggregate breakdown of loss from 1930-2010

| Decatur | Norton | Phillips | Rooks |
|---------|--------|----------|-------|
| -70% | -52% | -54% | -46% |

This gives Decatur County a 7% - 8% average loss every census.
For a 30 year period this loss would be 24% loss in net population

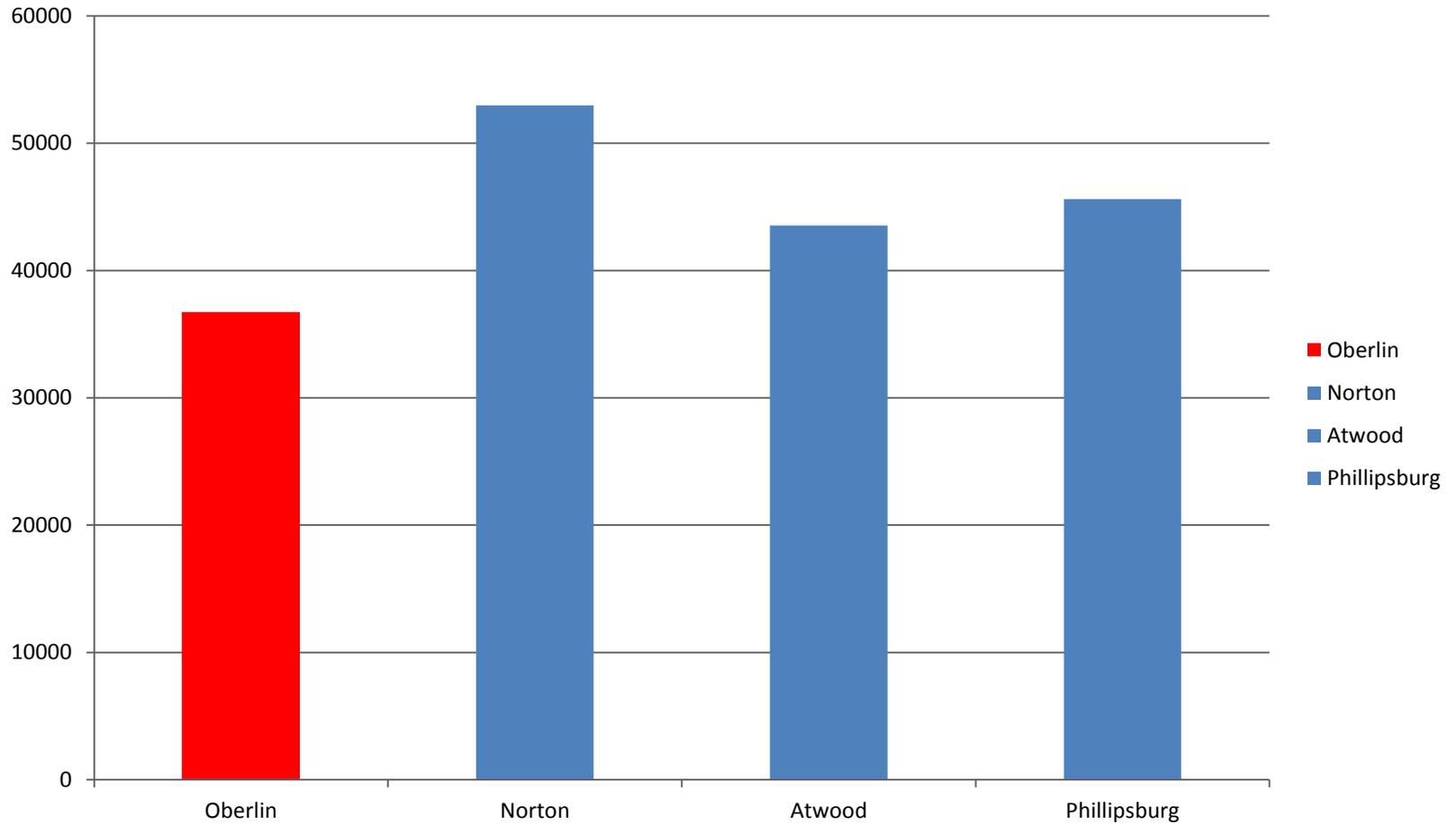
Population 2010 Census

Population



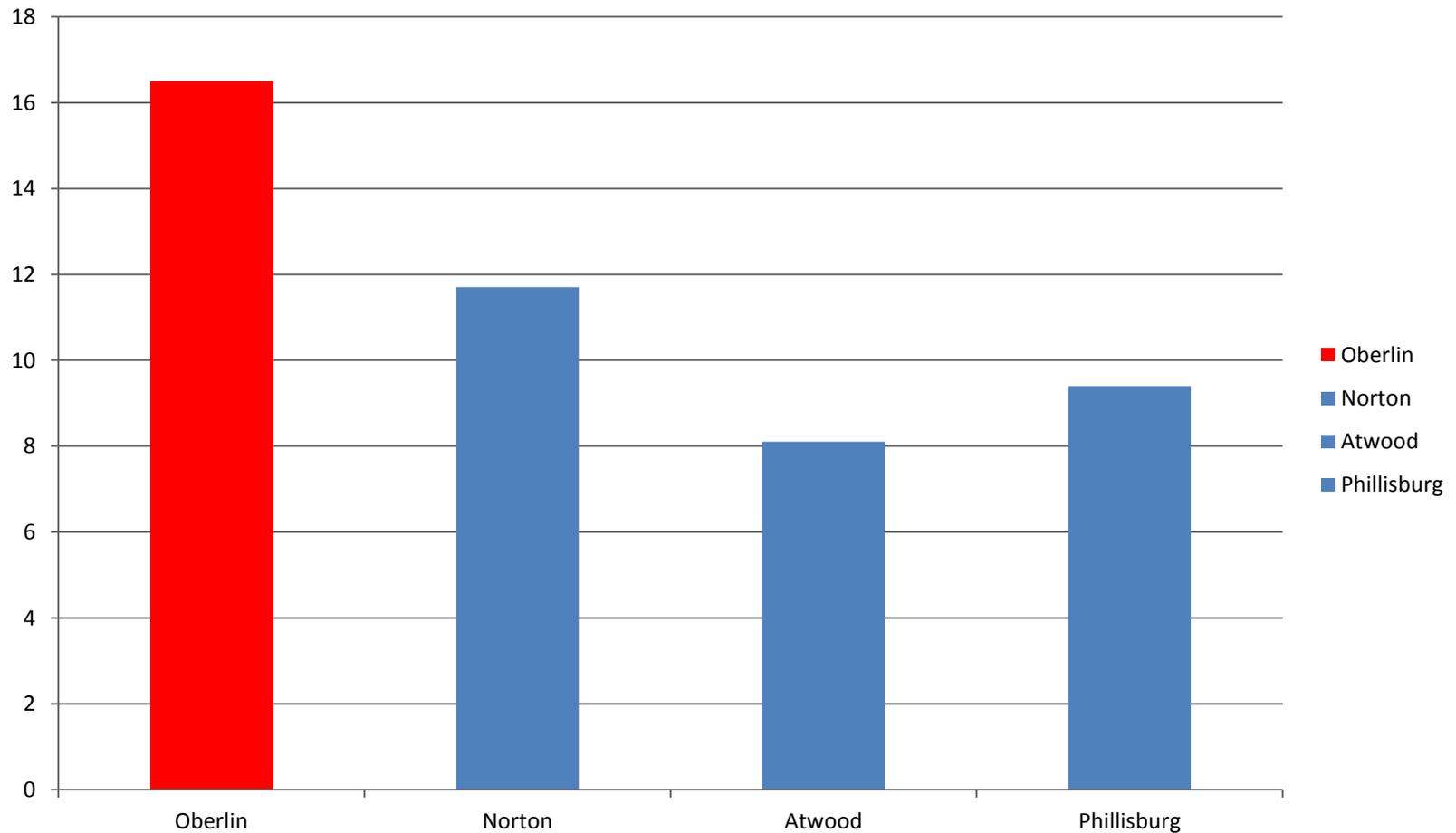
Median income 2010 Census

Median income



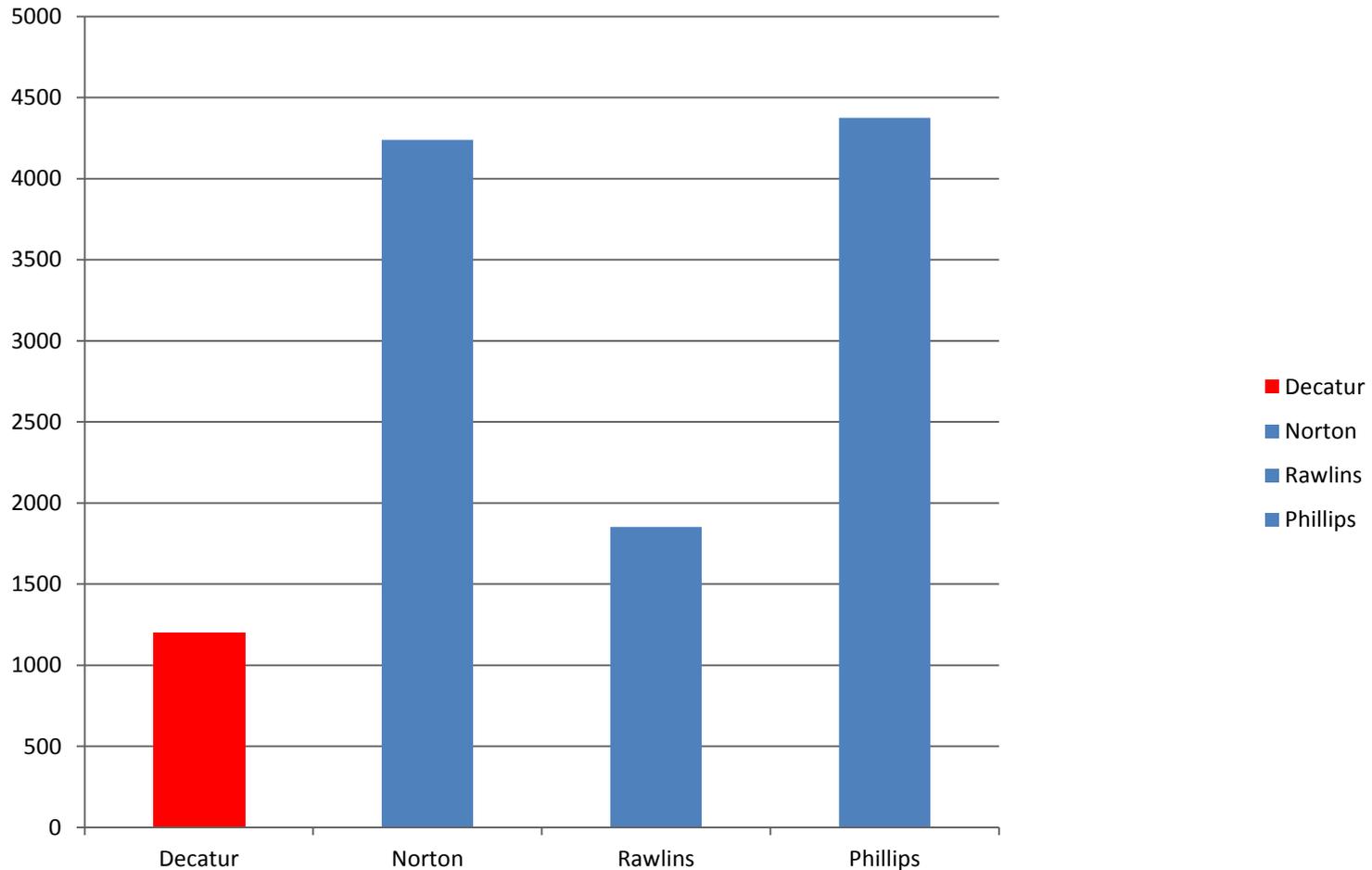
Percentage of population living in poverty

Poverty population



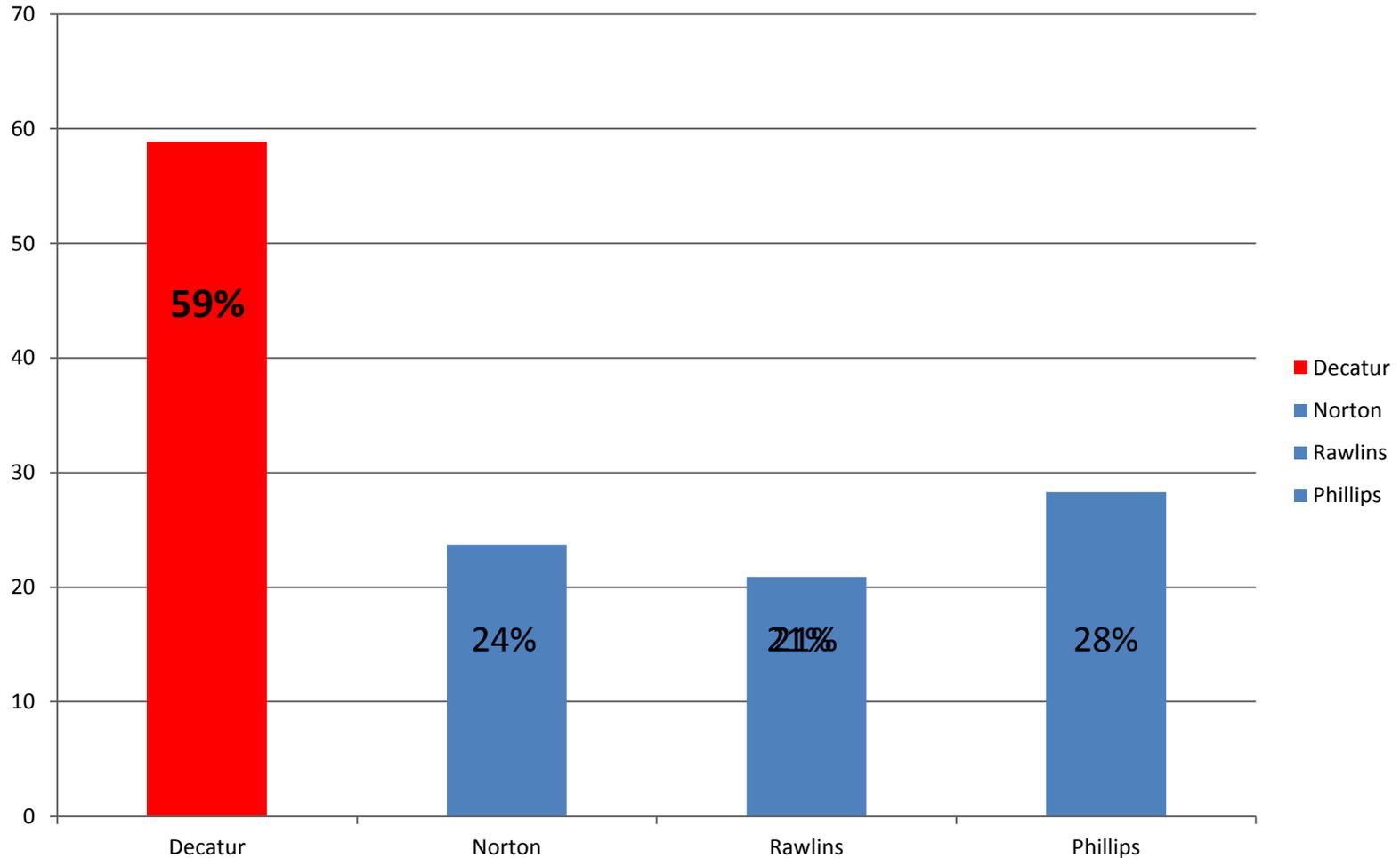
Census population projects

Projected Population 2044

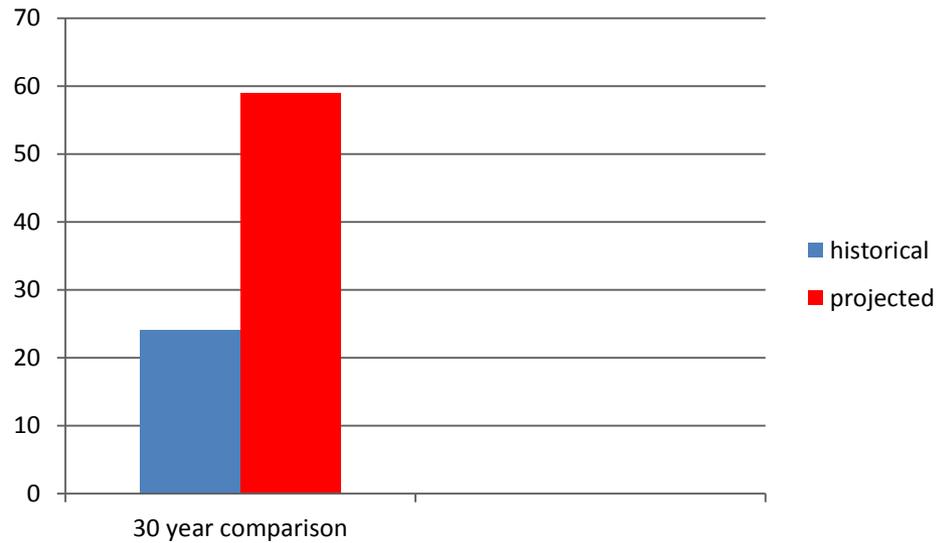


Projected population percentage loss

Projected lost population 2044



Population loss comparison



How do we turn this ship around?





RIGHT

NOW

Governance of influential initiatives

Governance

Population

Business

Administration
Infrastructure
Operations

Governance

Governance - facilitating a rich environment for initiatives to succeed; 'Establishment of policies, and continuous monitoring of their proper implementation, by the members of the governing body of an organization. It includes the mechanisms required to balance the powers of the members with the associated accountability, and their primary duty of enhancing the prosperity and viability of the organizations'.



Budget and administration

- Efficient and effective management of funds to achieve initiatives
- Creating additional revenue to alleviate tax and utility burden
- Leverage resources, funds, equipment, and staff

Strategically spending money positions Oberlin at an advantage. Reducing costs is essential, finding the balance between reduction and spending is the difference between success and failure.



Infrastructure & operations

- Budget planning for critical infrastructure needs
- Equipment planning
- Ensure day-to-day functions are executed

Power, water, streets; this has to be dependable, period. This is the foundation everything is built and exists upon.



Gateway

- Increase revenue to reduce operating losses through events
- Generate increased traffic to Oberlin to increase business sales, and sales tax revenue

Oberlin's Gateway is here it can either be an asset or a liability; the choice rests with the council.

Energy audit initiative

- Reduce energy use in Oberlin by increasing energy efficiency
 - Reducing operating costs
 - Reducing outlay for upgrades
- Improvement of some infrastructure elements
- Possible solutions to upgrade the power plant
 - Solar, wind, natural gas, or diesel options
 - Creating substantial increase of revenue
 - Tours set for January
- Considerations for Energy audit and power plant solutions
 - Is the functionality a fit for Oberlin
 - Is the financing mechanism advantageous for Oberlin

Facilitating governance initiative of power plant

Business

- Greater flexibility to offer business incentives
- More reliable power sources for businesses with high electrical demands

Population

- Job opportunities
- Attractive lower costs of living
- Sustainable power

Power plant

Budget & administration

- Create substantial additional revenue for City
- Alleviate tax and utility burden
- Reduced operating costs

Operations & infrastructure

- Additional revenue can be directed toward equipment
- Additional revenue can be directed toward infrastructure improvements

Facilitating governance initiative of fiber internet

Business

- More attractive for new businesses
- Improve opportunities for local businesses
- Create more job opportunities

Population

- Job opportunities for residents
- Opportunity for people who already have online jobs to move to Oberlin

Fiber internet

Budget

- Create additional revenue for City
- Alleviate tax and utility burden

Operations & infrastructure

- Additional revenue can be directed toward equipment
- Additional revenue can be directed toward infrastructure improvements

Facilitating governance initiative for Gateway

Business

- Events create more business traffic
- Business meetings, decision makers visit Oberlin
- Additional event based income

Population

- Marketing Oberlin, exposing people to Oberlin who have never been here.

Gateway

Budget

- Create additional revenue for City
- Reduce facilities operating margin deficit

Operations & infrastructure

- Additional savings can be directed toward equipment
- Additional savings can be directed toward infrastructure improvements

This how we turn it around



Assistant position options



Marketing focus

- 5 K CVB
- Split Gateway & general fund
- Measure
- 4 big events= 500
- Increase M-F 15%
- Market local events



Combined EDC/events

- 35,400 of E.D. allocation
- 5K CVB
- Measure
- 3 big events=500
- Increase M-F 10%
- Housing
- Fiber internet



Same path

- \$42,600 to EDC
- No position
- 1 – 2 big events=500

Hybrid funding

| Oberlin allocates | \$42,600 | | |
|--|----------|----------|--|
| County allocates | \$12,000 | | |
| Hybrid funding breakdown – Oberlin makes up 60% of Decatur County’s population Oberlin’s allocation would then be 60% of \$12,000 = \$7,200 allocated to EDC | | | |
| Of the \$42,600 Oberlin is already paying and budgeted for there would be \$35,400 remaining to go toward the funding of the assistant position. | | | |
| CVB contribution | | \$5,000 | |
| Remaining EDC allocation | | \$35,400 | |
| Gateway Civic Center (already budgeted) | | \$10,000 | |
| Total available | | \$50,400 | |
| This funding option comfortably covers the cost of a staffing resource and returns the Gateway to a more aggressive model geared toward utilizing this facility so it can do what it was intended to do – <i>PRODUCE FOR OBERLIN</i> | | | |

Distinctions between then vs. now

- The hybrid model looks familiar but with some important differences – hopefully this change will correct previous issues CVB and Oberlin had in the past
 - Guidance – until there is a massive growth change in this regions market place the majority of the Gateway's productivity will rest with the City. The City will need to play the leading role in marketing, and event planning.
 - Accountability – because these functions will be under the City management and accountability is built in.

Performance Measures for *Marketing*

Events

- 4 events with 500 + attendance
- Increase event revenue by 10%

Meetings

- Focus on M-F events; meetings, trainings, conferences
- Increase revenue 15%

Local events

- Increased attendance, focusing on out of town attendance
- 'Opinion' are more people attending

Outcomes

- Decreased operating expense for Gateway
- Increased sales tax revenue (estimating due inflated levels this year)
- Increased CVB funds

Performance Measures for *Hybrid*

Events

- 3 events with 500 + attendance
- Increase Gateway revenue by 5%

Meetings

- Focus on M-F events; meetings, trainings, conferences
- Increase revenue 10%

Fiber internet

- Find viable funding options
- Determine best fiber product for Oberlin
- Build relationships with future partners to install, and maintain fiber internet

Housing

- Compile HAT data
- Identify land for housing development
- Ensure proper zoning for housing/residential needs
- Work on blighted properties

Outcomes

- Decreased operating expense of Gateway
- Roadmap and viable option for fiber internet
- Improved beautification
- Identified areas ready for new development

Performance Measures for *Same*

Events

- 1 - 2 events with 500 + attendance

Outcomes

- Have facility produce for Oberlin as much as possible

Job Descriptions

Marketing

The assistant position is a support position focusing on managing Gateway events, coordinating all the aspects of events, working with volunteers and Gateway staff. The assistant will also be responsible for social media promotion and city information. The assistant will also focus on bringing trainings and meetings to the Gateway, and communicating these events with the Gateway manager. In an effort to improve Oberlin tourism the assistant will work with CVB, and other groups to assist in marketing these events to increase attendance. The assistant will also market Oberlin and partner with other organizations to identify target markets.

Hybrid

The assistant position is a support position focusing on managing Gateway events, coordinating all the aspects of events, working with volunteers and Gateway staff. The assistant will also be responsible for social media promotion and city information. The assistant will also focus on bringing trainings and meetings to the Gateway, and communicating these events with the Gateway manager. Additionally the assistant will work on specific economic development aspects for Oberlin. Ranging from research to supporting implementation.

Back-up slides



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Enter a state, county, city, town, or zip code:

GO

Population

Age

Business and Industry

Education

Governments

Housing

Income

Origins and Language

Poverty

Race and Hispanic Origin

Veterans

Show All

Oberlin city, Kansas

Population

Census 2010 Total Population



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Print

1,788

Source: 2010 Demographic Profile

Popular tables for this geography:

2010 Census

- [General Population and Housing Characteristics \(Population, Age, Sex, Race, Households and Housing, ...\)](#)
- [Race and Hispanic or Latino Origin](#)
- [Hispanic or Latino by Type \(Mexican, Puerto Rican, ...\)](#)
- [Households and Families \(Relationships, Children, Household Size, ...\)](#)

2017 American Community Survey

- [Demographic and Housing Estimates \(Age, Sex, Race, Households and Housing, ...\)](#)

2017 Population Estimates Program

- [Annual Population Estimates](#)

Census 2000

- [General Demographic Characteristics \(Population, Age, Sex, Race, Households and Housing, ...\)](#)

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Population

Age

Business and Industry

Education

Governments

Housing

Income

Origins and Language

Poverty

Race and Hispanic Origin

Veterans

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Oberlin city, Kansas

Median Household Income



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36,688

Source: 2013-2017 American Community Survey 5-Year Estimates

Popular tables for this geography:

2017 American Community Survey

- [Selected Economic Characteristics \(Employment, Commute, Occupation, Income, Health Insurance, Poverty, ...\)](#)
- [Income in the Past 12 Months \(Households, Families, ...\)](#)
- [Earnings in the Past 12 Months \(Sex, Educational Attainment, ...\)](#)
- [Employment Status \(Age, Race, Sex, Poverty, Disability, Education, ...\)](#)
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Census 2000

- [Selected Economic Characteristics \(Employment, Commute, Occupation, Income, Health Insurance, ...\)](#)

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GO

Population

Age

Business and Industry

Education

Governments

Housing

Income

Origins and Language

Poverty

Race and Hispanic Origin

Veterans

Show All

Oberlin city, Kansas

Individuals below poverty level



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16.5%

Source: 2013-2017 American Community Survey 5-Year Estimates

Popular tables for this geography:

2017 American Community Survey

- [Poverty Status in the Past 12 Months \(Age, Sex, Race, Education, Employment, ...\)](#)
- [Poverty Status in the Past 12 Months of Families \(Family Type and Size, Race, Work, Education, Children, ...\)](#)
- [People at Specified Levels of Poverty \(Age, Sex, Race, Hispanic, Education, Citizenship, Work, Disability, ...\)](#)
- [Children Characteristics \(Poverty, Public Assistance, Age, Race, School Enrollment, ...\)](#)

Census 2000

- [Selected Economic Characteristics \(Poverty, Children, Income, Employment, ...\)](#)
- [Individual Poverty Status \(Age, Sex, ...\)](#)

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Norton



AMERICAN
FactFinder



MISSOURI

KENTUCKY

NORTH CAROLINA

MAIN

COMMUNITY FACTS

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Enter a state, county, city, town, or zip code:

Norton city, Kansas

GO

Population

Age

Business and Industry

Education

Governments

Housing

Income

Origins and Language

Poverty

Race and Hispanic Origin

Veterans

Show All

Norton city, Kansas

Population

Census 2010 Total Population

2,928

Source: 2010 Demographic Profile



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Popular tables for this geography:

2010 Census

- [General Population and Housing Characteristics \(Population, Age, Sex, Race, Households and Housing, ...\)](#)
- [Race and Hispanic or Latino Origin](#)
- [Hispanic or Latino by Type \(Mexican, Puerto Rican, ...\)](#)
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2017 American Community Survey

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2017 Population Estimates Program

- [Annual Population Estimates](#)

Census 2000

- [General Demographic Characteristics \(Population, Age, Sex, Race, Households and Housing, ...\)](#)

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Enter a state, county, city, town, or zip code:

GO

Population

Age

Business and Industry

Education

Governments

Housing

Income

Origins and Language

Poverty

Race and Hispanic Origin

Veterans

Show All

Norton city, Kansas

Median Household Income



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52,966

Source: 2013-2017 American Community Survey 5-Year Estimates

Popular tables for this geography:

2017 American Community Survey

- [Selected Economic Characteristics \(Employment, Commute, Occupation, Income, Health Insurance, Poverty, ...\)](#)
- [Income in the Past 12 Months \(Households, Families, ...\)](#)
- [Earnings in the Past 12 Months \(Sex, Educational Attainment, ...\)](#)
- [Employment Status \(Age, Race, Sex, Poverty, Disability, Education, ...\)](#)
- [Occupation by Sex and Median Earnings in the Past 12 Months](#)

Census 2000

- [Selected Economic Characteristics \(Employment, Commute, Occupation, Income, Health Insurance, ...\)](#)
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Population

Age

Business and Industry

Education

Governments

Housing

Income

Origins and Language

Poverty

Race and Hispanic Origin

Veterans

Show All

Norton city, Kansas

Individuals below poverty level



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Print

11.7%

Source: 2013-2017 American Community Survey 5-Year Estimates

Popular tables for this geography:

2017 American Community Survey

- [Poverty Status in the Past 12 Months \(Age, Sex, Race, Education, Employment, ...\)](#)
- [Poverty Status in the Past 12 Months of Families \(Family Type and Size, Race, Work, Education, Children, ...\)](#)
- [People at Specified Levels of Poverty \(Age, Sex, Race, Hispanic, Education, Citizenship, Work, Disability, ...\)](#)
- [Children Characteristics \(Poverty, Public Assistance, Age, Race, School Enrollment, ...\)](#)

Census 2000

- [Selected Economic Characteristics \(Poverty, Children, Income, Employment, ...\)](#)
- [Individual Poverty Status \(Age, Sex, ...\)](#)

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GO

Population

Age

Business and Industry

Education

Governments

Housing

Income

Origins and Language

Poverty

Race and Hispanic Origin

Veterans

Show All

Atwood city, Kansas

Population

Census 2010 Total Population

1,194

Source: 2010 Demographic Profile



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Popular tables for this geography:

2010 Census

- [General Population and Housing Characteristics \(Population, Age, Sex, Race, Households and Housing, ...\)](#)
- [Race and Hispanic or Latino Origin](#)
- [Hispanic or Latino by Type \(Mexican, Puerto Rican, ...\)](#)
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2017 American Community Survey

- [Demographic and Housing Estimates \(Age, Sex, Race, Households and Housing, ...\)](#)

2017 Population Estimates Program

- [Annual Population Estimates](#)

Census 2000

- [General Demographic Characteristics \(Population, Age, Sex, Race, Households and Housing, ...\)](#)

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Population ▶

Age ▶

Business and Industry ▶

Education ▶

Governments ▶

Housing ▶

Income ▼

Origins and Language ▶

Poverty ▶

Race and Hispanic Origin ▶

Veterans ▶

Show All ▶

Atwood city, Kansas

Median Household Income



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43,542

Source: 2013-2017 American Community Survey 5-Year Estimates

Popular tables for this geography:

2017 American Community Survey

- [Selected Economic Characteristics \(Employment, Commute, Occupation, Income, Health Insurance, Poverty, ...\)](#)
- [Income in the Past 12 Months \(Households, Families, ...\)](#)
- [Earnings in the Past 12 Months \(Sex, Educational Attainment, ...\)](#)
- [Employment Status \(Age, Race, Sex, Poverty, Disability, Education, ...\)](#)
- [Occupation by Sex and Median Earnings in the Past 12 Months](#)

Census 2000

- [Selected Economic Characteristics \(Employment, Commute, Occupation, Income, Health Insurance, ...\)](#)
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Enter a state, county, city, town, or zip code:

e.g., Atlanta, GA

GO

Population

Age

Business and Industry

Education

Governments

Housing

Income

Origins and Language

Poverty

Race and Hispanic Origin

Veterans

Show All

Atwood city, Kansas

Individuals below poverty level



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8.1%

Source: 2013-2017 American Community Survey 5-Year Estimates

Popular tables for this geography:

2017 American Community Survey

- [Poverty Status in the Past 12 Months \(Age, Sex, Race, Education, Employment, ...\)](#)
- [Poverty Status in the Past 12 Months of Families \(Family Type and Size, Race, Work, Education, Children, ...\)](#)
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Census 2000

- [Selected Economic Characteristics \(Poverty, Children, Income, Employment, ...\)](#)
- [Individual Poverty Status \(Age, Sex, ...\)](#)

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Phillipsburg



AMERICAN
FactFinder



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Poverty

Race and Hispanic Origin

Veterans

Show All

Phillipsburg city, Kansas

Population

Census 2010 Total Population

2,581

Source: 2010 Demographic Profile



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- [Demographic and Housing Estimates \(Age, Sex, Race, Households and Housing, ...\)](#)

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Phillipsburg



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Poverty

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Veterans

Phillipsburg city, Kansas

Median Household Income



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45,602

Source: 2013-2017 American Community Survey 5-Year Estimates

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Population

Age

Business and Industry

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Poverty

Race and Hispanic Origin

Veterans

Phillipsburg city, Kansas

Individuals below poverty level



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9.4%

Source: 2013-2017 American Community Survey 5-Year Estimates

Popular tables for this geography:

2017 American Community Survey

- [Poverty Status in the Past 12 Months \(Age, Sex, Race, Education, Employment, ...\)](#)
- [Poverty Status in the Past 12 Months of Families \(Family Type and Size, Race, Work, Education, Children, ...\)](#)
- [People at Specified Levels of Poverty \(Age, Sex, Race, Hispanic, Education, Citizenship, Work, Disability, ...\)](#)
- [Children Characteristics \(Poverty, Public Assistance, Age, Race, School Enrollment, ...\)](#)

Census 2000

- [Selected Economic Characteristics \(Poverty, Children, Income, Employment, ...\)](#)
- [Individual Poverty Status \(Age, Sex, ...\)](#)

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City of Oberlin
Pool Sales Tax 1.5%

| Compensating Use Tax | | | | | | | | | | Monthly |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------------|
| | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>Average</u> |
| Jan | - | - | - | - | 3,273.42 | 5,693.34 | 5,178.81 | 5,357.11 | 5,482.90 | 4,997.12 |
| Feb | - | - | - | - | 3,406.36 | 8,595.69 | 7,839.05 | 6,213.08 | 5,721.64 | 6,355.16 |
| Mar | - | - | - | - | 3,202.04 | 6,718.57 | 3,896.71 | 1,019.48 | 4,585.79 | 3,884.52 |
| Apr | - | - | - | - | 4,306.31 | 3,782.91 | 3,314.47 | 7,774.72 | 4,246.33 | 4,684.95 |
| May | - | - | - | 260.73 | 4,120.15 | 5,567.14 | 6,850.93 | 5,923.89 | 6,599.41 | 5,864.45 |
| Jun | - | - | - | 4,517.95 | 4,508.65 | 6,387.42 | 5,031.03 | 4,741.64 | 5,532.01 | 5,119.78 |
| Jul | - | - | - | 3,213.45 | 3,826.20 | 7,099.27 | 7,426.05 | 4,178.71 | 5,456.62 | 5,200.05 |
| Aug | - | - | - | 4,569.01 | 5,350.64 | 5,678.73 | 3,750.80 | 6,914.16 | 6,060.24 | 5,387.26 |
| Sep | - | - | - | 4,660.57 | 5,893.64 | 6,423.74 | 7,199.36 | 4,807.65 | 10,946.12 | 6,655.18 |
| Oct | - | - | - | 5,095.84 | 5,173.01 | 4,151.69 | 4,650.30 | 6,360.96 | 9,071.82 | 5,750.60 |
| Nov | - | - | - | 3,967.26 | 6,178.37 | 8,051.46 | 6,364.75 | 6,168.23 | 7,252.19 | 6,330.38 |
| Dec | - | - | - | 5,767.39 | 4,271.00 | 7,472.93 | 9,257.81 | 4,605.65 | 8,458.31 | 6,638.85 |
| | - | - | - | 32,052.20 | 53,509.79 | 75,622.89 | 70,760.07 | 64,065.28 | 79,413.38 | |

Total Compensating Use Tax Received 375,423.61
Overall Monthly Average 67 Months 5,603.34

| Sales Tax | | | | | | | | | | Monthly |
|-----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------------|
| | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>Average</u> |
| Jan | - | - | - | - | 21,840.37 | 22,185.60 | 19,892.61 | 22,693.78 | 21,821.67 | 21,686.81 |
| Feb | - | - | - | - | 22,405.81 | 27,058.61 | 31,110.30 | 21,062.92 | 20,471.90 | 24,421.91 |
| Mar | - | - | - | - | 23,355.16 | 22,522.33 | 29,562.68 | 22,581.58 | 21,664.24 | 23,937.20 |
| Apr | - | - | - | - | 21,054.83 | 21,343.98 | 18,452.57 | 22,085.21 | 20,113.35 | 20,609.99 |
| May | - | - | - | 1,206.53 | 25,076.99 | 21,538.21 | 25,367.82 | 21,625.82 | 22,832.18 | 23,529.51 |
| Jun | - | - | - | 20,368.23 | 25,364.69 | 27,454.88 | 18,982.82 | 21,493.94 | 21,049.54 | 22,452.35 |
| Jul | - | - | - | 21,708.26 | 25,739.97 | 22,021.47 | 22,051.06 | 27,478.30 | 23,658.44 | 23,776.25 |
| Aug | - | - | - | 23,798.48 | 25,854.25 | 23,967.30 | 23,631.02 | 22,878.70 | 30,449.82 | 25,096.60 |
| Sep | - | - | - | 23,147.42 | 26,541.39 | 23,509.47 | 21,989.46 | 21,206.77 | 27,226.16 | 23,936.78 |
| Oct | - | - | - | 22,748.05 | 26,865.98 | 22,634.66 | 24,804.44 | 25,560.98 | 29,360.92 | 25,329.17 |
| Nov | - | - | - | 24,908.31 | 24,516.89 | 25,434.86 | 24,861.51 | 23,251.56 | 24,714.44 | 24,614.60 |
| Dec | - | - | - | 23,123.32 | 21,933.31 | 20,196.50 | 25,671.92 | 21,698.45 | 22,256.61 | 22,480.02 |
| | - | - | - | 161,008.60 | 290,549.64 | 279,867.87 | 286,378.21 | 273,618.01 | 285,619.27 | |

Total Sales Tax Received 1,577,041.60
Overall Monthly Average 67 Months 23,537.93

| Combined Compensating Use and Sales Taxes | | | | | | | | | | Monthly |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------------|
| | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>Average</u> |
| Jan | - | - | - | - | 25,113.79 | 27,878.94 | 25,071.42 | 28,050.89 | 27,304.57 | 26,683.92 |
| Feb | - | - | - | - | 25,812.17 | 35,654.30 | 38,949.35 | 27,276.00 | 26,193.54 | 30,777.07 |
| Mar | - | - | - | - | 26,557.20 | 29,240.90 | 33,459.39 | 23,601.06 | 26,250.03 | 27,821.72 |
| Apr | - | - | - | - | 25,361.14 | 25,126.89 | 21,767.04 | 29,859.93 | 24,359.68 | 25,294.94 |
| May | - | - | - | 1,467.26 | 29,197.14 | 27,105.35 | 32,218.75 | 27,549.71 | 29,431.59 | 29,393.96 |
| Jun | - | - | - | 24,886.18 | 29,873.34 | 33,842.30 | 24,013.85 | 26,235.58 | 26,581.55 | 27,572.13 |
| Jul | - | - | - | 24,921.71 | 29,566.17 | 29,120.74 | 29,477.11 | 31,657.01 | 29,115.06 | 28,976.30 |
| Aug | - | - | - | 28,367.49 | 31,204.89 | 29,646.03 | 27,381.82 | 29,792.86 | 36,510.06 | 30,483.86 |
| Sep | - | - | - | 27,807.99 | 32,435.03 | 29,933.21 | 29,188.82 | 26,014.42 | 38,172.28 | 30,591.96 |
| Oct | - | - | - | 27,843.89 | 32,038.99 | 26,786.35 | 29,454.74 | 31,921.94 | 38,432.74 | 31,079.78 |
| Nov | - | - | - | 28,875.57 | 30,695.26 | 33,486.32 | 31,226.26 | 29,419.79 | 31,966.63 | 30,944.97 |
| Dec | - | - | - | 28,890.71 | 26,204.31 | 27,669.43 | 34,929.73 | 26,304.10 | 30,714.92 | 29,118.87 |
| | - | - | - | 193,060.80 | 344,059.43 | 355,490.76 | 357,138.28 | 337,683.29 | 365,032.65 | |

Total Combined Compensating Use and Sales Tax Received 1,952,465.21
Overall Monthly Average 67 Months 29,141.27

City of Oberlin
City Share of County 1% Local Sales Tax Receipts

| Compensating Use Tax | | | | | | | | | | Monthly |
|----------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|----------------|
| | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>Average</u> |
| Jan | 2,162.10 | 1,928.89 | 2,392.53 | 2,707.47 | 2,002.94 | 3,155.46 | 2,012.71 | 2,408.53 | 3,492.17 | 2,085.63 |
| Feb | 1,586.04 | 1,701.94 | 5,510.95 | 3,844.13 | 2,456.52 | 3,716.75 | 3,359.24 | 2,609.32 | 2,651.06 | 2,753.88 |
| Mar | 1,378.28 | 3,196.88 | 2,972.13 | 3,127.11 | 2,849.19 | 2,784.87 | 1,864.45 | 690.91 | 2,424.20 | 2,095.98 |
| Apr | 1,443.17 | 2,815.25 | 1,883.10 | 2,305.04 | 2,343.70 | 1,887.34 | 1,734.48 | 2,937.15 | 2,348.93 | 1,927.69 |
| May | 1,688.05 | 2,114.40 | 2,312.55 | 3,272.42 | 3,699.88 | 4,053.90 | 2,818.76 | 2,781.28 | 2,734.02 | 2,526.80 |
| Jun | 1,689.68 | 1,985.61 | 2,219.02 | 3,086.82 | 2,950.93 | 3,022.07 | 2,154.28 | 2,438.86 | 2,256.97 | 2,171.92 |
| Jul | 1,627.12 | 1,622.84 | 810.36 | 1,716.47 | 5,424.82 | 2,431.50 | 2,952.70 | 2,086.98 | 3,106.39 | 2,074.75 |
| Aug | 1,745.17 | 2,338.23 | 1,223.59 | 3,036.72 | 10,391.85 | 2,628.84 | 1,969.53 | 3,548.13 | 2,873.95 | 2,986.90 |
| Sep | 1,032.55 | 1,657.63 | 3,235.03 | 2,034.62 | 2,222.39 | 2,468.43 | 3,753.76 | 1,644.49 | 4,095.12 | 2,005.43 |
| Oct | 1,633.45 | 3,086.81 | 4,550.85 | 2,484.72 | 2,652.33 | 2,024.88 | 2,107.17 | 3,145.15 | 3,155.83 | 2,409.48 |
| Nov | 1,788.18 | 5,262.71 | 3,121.62 | 2,739.65 | 3,781.95 | 3,056.61 | 2,960.89 | 3,120.74 | 3,645.99 | 2,870.26 |
| Dec | 1,929.73 | 4,283.98 | 2,338.04 | 2,772.63 | 2,068.52 | 3,461.62 | 3,257.06 | 2,033.23 | 3,450.53 | 2,460.53 |
| | <u>19,703.52</u> | <u>31,995.17</u> | <u>32,569.77</u> | <u>33,127.80</u> | <u>42,845.02</u> | <u>34,692.27</u> | <u>30,945.03</u> | <u>29,444.77</u> | <u>36,235.16</u> | |

Total Compensating Use Tax Received 291,558.51
Overall Monthly Average 108 Months 2,699.62

| Sales Tax | | | | | | | | | | Monthly |
|-----------|------------------|------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------|-------------------|----------------|
| | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>Average</u> |
| Jan | 6,898.40 | 8,056.73 | 7,895.44 | 9,705.66 | 8,715.07 | 8,802.89 | 7,449.68 | 7,728.77 | 7,204.60 | 7,250.29 |
| Feb | 8,853.85 | 7,563.12 | 9,806.50 | 8,910.41 | 8,026.28 | 10,467.31 | 10,852.16 | 7,425.74 | 7,777.25 | 7,989.49 |
| Mar | 8,175.61 | 8,025.64 | 9,039.17 | 9,740.19 | 9,921.30 | 8,586.58 | 10,654.30 | 8,135.63 | 8,873.91 | 8,030.94 |
| Apr | 5,566.57 | 7,868.51 | 7,334.29 | 7,052.35 | 8,248.39 | 8,043.10 | 6,099.57 | 8,101.92 | 7,370.69 | 6,479.41 |
| May | 8,428.02 | 7,849.85 | 7,747.17 | 8,925.45 | 16,125.51 | 8,313.16 | 9,017.49 | 7,528.82 | 8,099.84 | 8,215.05 |
| Jun | 7,031.11 | 7,338.35 | 8,742.74 | 8,371.29 | 9,444.98 | 10,594.33 | 6,453.21 | 7,325.01 | 7,085.21 | 7,255.67 |
| Jul | 6,221.77 | 6,740.09 | 8,168.76 | 9,177.94 | 9,552.90 | 7,783.04 | 8,286.20 | 9,574.70 | 8,266.62 | 7,278.38 |
| Aug | 9,208.47 | 9,027.57 | 9,165.68 | 9,269.31 | 9,578.27 | 9,385.60 | 8,742.22 | 9,643.26 | 9,970.76 | 8,224.49 |
| Sep | 7,143.11 | 8,258.66 | 8,582.63 | 8,742.66 | 12,166.72 | 8,729.10 | 7,535.60 | 7,276.80 | 9,916.53 | 7,603.92 |
| Oct | 7,194.20 | 9,120.12 | 9,241.01 | 9,468.34 | 10,086.17 | 9,475.65 | 9,912.94 | 8,949.90 | 10,814.89 | 8,160.93 |
| Nov | 8,309.46 | 8,763.37 | 7,867.79 | 9,035.33 | 12,054.47 | 9,953.30 | 8,225.62 | 8,548.72 | 8,943.74 | 8,084.23 |
| Dec | 7,330.68 | 8,064.92 | 7,383.97 | 9,046.04 | 8,402.04 | 8,144.67 | 9,498.09 | 7,446.89 | 7,315.95 | 7,257.48 |
| | <u>90,361.25</u> | <u>96,676.93</u> | <u>100,975.15</u> | <u>107,444.97</u> | <u>122,322.10</u> | <u>108,278.73</u> | <u>102,727.08</u> | <u>97,686.16</u> | <u>101,639.99</u> | |

Total Sales Tax Received 928,112.36
Overall Monthly Average 108 Months 8,593.63

| Combined Total Compensating Use and Sale Tax | | | | | | | | | | Monthly |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|----------------|
| | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>Average</u> |
| Jan | 9,060.50 | 9,985.62 | 10,287.97 | 12,413.13 | 10,718.01 | 11,958.35 | 9,462.39 | 10,137.30 | 10,696.77 | 9,335.92 |
| Feb | 10,439.89 | 9,265.06 | 15,317.45 | 12,754.54 | 10,482.80 | 14,184.06 | 14,211.40 | 10,035.06 | 10,428.31 | 10,743.36 |
| Mar | 9,553.89 | 11,222.52 | 12,011.30 | 12,867.30 | 12,770.49 | 11,371.45 | 12,518.75 | 8,826.54 | 11,298.11 | 10,126.92 |
| Apr | 7,009.74 | 10,683.76 | 9,217.39 | 9,357.39 | 10,592.09 | 9,930.44 | 7,834.05 | 11,039.07 | 9,719.62 | 8,407.10 |
| May | 10,116.07 | 9,964.25 | 10,059.72 | 12,197.87 | 19,825.39 | 12,367.06 | 11,836.25 | 10,310.10 | 10,833.86 | 10,741.86 |
| Jun | 8,720.79 | 9,323.96 | 10,961.76 | 11,458.11 | 12,395.91 | 13,616.40 | 8,607.49 | 9,763.87 | 9,342.18 | 9,427.59 |
| Jul | 7,848.89 | 8,362.93 | 8,979.12 | 10,894.41 | 14,977.72 | 10,214.54 | 11,238.90 | 11,661.68 | 11,373.01 | 9,353.13 |
| Aug | 10,953.64 | 11,365.80 | 10,389.27 | 12,306.03 | 19,970.12 | 12,014.44 | 10,711.75 | 13,191.39 | 12,844.71 | 11,211.38 |
| Sep | 8,175.66 | 9,916.29 | 11,817.66 | 10,777.28 | 14,389.11 | 11,197.53 | 11,289.36 | 8,921.29 | 14,011.65 | 9,609.35 |
| Oct | 8,827.65 | 12,206.93 | 13,791.86 | 11,953.06 | 12,738.50 | 11,500.53 | 12,020.11 | 12,095.05 | 13,970.72 | 10,570.41 |
| Nov | 10,097.64 | 14,026.08 | 10,989.41 | 11,774.98 | 15,836.42 | 13,009.91 | 11,186.51 | 11,669.46 | 12,589.73 | 10,954.49 |
| Dec | 9,260.41 | 12,348.90 | 9,722.01 | 11,818.67 | 10,470.56 | 11,606.29 | 12,755.15 | 9,480.12 | 10,766.48 | 9,718.01 |
| | <u>110,064.77</u> | <u>128,672.10</u> | <u>133,544.92</u> | <u>140,572.77</u> | <u>165,167.12</u> | <u>142,971.00</u> | <u>133,672.11</u> | <u>127,130.93</u> | <u>137,875.15</u> | |

Total Combined Compensating Use and Sales Tax Received 1,219,670.87
Overall Monthly Average 108 Months 11,293.25